

BAYSIDE MEN'S SHED GROUP Inc

MINUTES OF COMMITTEE MEETING

6 October 2020 by ZOOM

Subject	Discussion	Action
Present:	<div style="display: flex; justify-content: space-between;"> <div> John McMahon (JMcM) – <i>President</i> David Hill (DH) – <i>Secretary</i> Alan Holliday (AH) Ian Crothers (IC) John Knight (JK) </div> <div> Charlie Rosa (CR) Richard Payne (RP) Paul Crompton (PC) </div> <div> John McCarthy (JMcC) – <i>Vice President</i> Kelvin Power (KP) – <i>Treasurer</i> Don McDonald (DMcD) David Wells (DW) </div> </div>	Noted.
Apologies:	John Parkinson (JP)	Noted.
	Meeting commenced with summary of meeting protocols to be observed using ZOOM.	
Assignment of Chair:	The Vice President JMcC took the Chair for the meeting.	Noted.
Minutes of Previous Meeting:	<p>The Minutes of the Previous Meeting which had been issues to Committee prior to meeting was tabled "As-Read".</p> <p>Updates on Business Arising from last meeting: -</p> <p>1. Shed Xmas Lunch: As requested, JMcM made enquiries re lunch reservation with Cheltenham Golf Club. The Club advised that due to COVID-19 restrictions they would not be able to open and therefore not taking reservations. It was assumed that other similar venues would be in same situation.</p> <p>As it stands, it does not look like we will be holding a 2020 Shed Xmas Lunch. Should situate change we may be able to turn on an impromptu event (eg BBQ).</p>	<p>Attached.</p> <p>Noted.</p>

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<p>Minutes of Previous Meeting (cont.):</p>	<p>2. Proposed Expansion of Shed Facilities: As requested, JMcC convened a Working Group to review situation and prepare :-</p> <ul style="list-style-type: none"> • initial thoughts on BMS uses of Wells Rd Building was prepared. • prioritised list of improvement works to facilitate BMS using the Wells Rd building. This list to be provide to BCC for their consideration. <p>3. 2020 Annual General Meeting arrangements: As requested, DH prepared a report assessing the potential impact of COVID-19 on BMS AGM. The recommendations was to postpone AGM until late November in hope that revised restrictions will allow outside meetings of up to 50x people. If restrictions ARE NOT relaxed, Shed will apply to Consumer Affairs Victoria for a postponement (up to 3 months) of BMS AGM.</p> <p>There were no other matters arising.</p> <p>It was proposed that the minutes were a true and correct record of the proceedings of the previous meeting. Moved KP. Seconded by AH.</p>	<p>Attached.</p> <p>Noted.</p> <p>Attached.</p> <p>Noted.</p> <p>Motion Carried.</p>
<p>Finance Sub-Committee:</p>	<p>KP advised there was no change to financial situation since last Committee meeting.</p> <ul style="list-style-type: none"> • A report on Cash Disbursements was tabled for review by Committee. Committee approved the Disbursements. • KP advised that the Shed Auditor had drawn attention to a project for Sandringham Primary School in which funds for materials were received but later refunded when the project was deemed No-Go. • KP advised that a substantial donation of \$900 was made to BMS by Bank of Bendigo. Shed to send a Thank You letter. <p>It was proposed that the report be accepted. Moved by PC. Seconded by JK</p>	<p>Noted.</p> <p>Attached.</p> <p>Noted.</p> <p>Noted.</p> <p>Noted.</p> <p>Action JMcM.</p> <p>Motion Carried.</p>

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Facilities Sub-Committee:	<p>The Facilities Sub-Committee Report by JK which had been issued to Committee prior to meeting was tabled "As-Read". (This matter was also discussed as part of 'Proposed Expansion Shed Facilities').</p> <p>It was proposed that the report be accepted. Moved by DMcD. Seconded by DW.</p>	<p>Attached.</p> <p>Motion Carried.</p>
Equipment Sub-Committee:	<p>The Equipment Sub-Committee Report by CR which had been issued to Committee prior to meeting was tabled "As-Read".</p> <p>It was proposed that the report be accepted. Moved by IC. Seconded by RP.</p>	<p>Attached.</p> <p>Motion Carried.</p>
Projects Sub-Committee:	<p>The Projects Sub-Committee Report by DW which had been issued to Committee prior to meeting was tabled "As-Read".</p> <p>It was proposed that the report be accepted. Moved by AH. Seconded by DH.</p>	<p>Attached.</p> <p>Motion Carried.</p>
Social Sub-Committee:	<p>RP reported that with Shed closed there was no change since last meeting.</p>	<p>Noted.</p>
New Business:	<p>1. Succession Planning: Following review of Shed Management guidelines from AMSA, DH proposed that BMS develop a "Succession Planning" strategy for Committee Executive roles (President, Vice President, Treasurer and Secretary). The purpose is to minimise disruption and ensure continuity in BMS committee should any unanticipated departures take place at short notice.</p> <p>AMSA recognise this as a serious problem which Sheds often struggle with. Finding people with necessary attributes willing to serve on Committee is difficult – particularly at short notice.</p>	<p>NOTE: The AMSA document has been circulated to Committee and is available at Shed.</p>

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<p>New Business (cont.):</p>	<p>Recommendation is that -</p> <ul style="list-style-type: none"> • Vice President role be seen as prerequisite to nomination to President role. • Assistant Treasurer role be created to assist Treasurer and potentially to be nominated to Treasurer position. • Assistant Secretary role be created to assist Secretary and potentially to be nominated to Secretary position. <p>It was proposed that the recommendation be accepted. Moved by JMcM. Seconded by AH.</p> <p>2. Strategic Planning: Following review of Shed Management guidelines from AMSA, DH proposed that BMS implement a Strategic Planning process.</p> <p>The addition of the Wells Road building (which will double the size of our facilities) is the catalyst. The Wells Road building provides a much larger canvas than the modest "Quiet Space" we sought for members moving away from the "sawdust creation" activities.</p> <p>Committee needs to canvas the opinion of members, consider what we wish to do, to be, assess and prioritise the options, build consensus, then plan how to get there.</p> <p>A strategy plan should be created with a (two or three year) vision, a medium term plan and an immediate needs plan. It would be reviewed annually by Committee, input sought from members, strategy updated and rolled out as planned and agreed.</p> <p>It was proposed that a draft plan be created by Secretary for review by Committee. Moved by CR. Seconded by RP.</p>	<p>Motion Carried.</p> <p>NOTE: The AMSA document has been circulated to Committee and is available at Shed.</p> <p>Motion Carried.</p>
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BAYSIDE MEN'S SHED GROUP Inc

MINUTES OF COMMITTEE MEETING

<p>New Business (cont.):</p>	<p>3. Deductible Gift Recipient (DGR) status: Legislation has been passed that allow organisations such as Men’s Sheds to register as Deductible Gift Recipients (DGRs). (DGRs are organisations which can receive donations that are tax deductible.)</p> <p>BMS has not been requested to provide a tax deductible receipt in the past. BMS has no current plans to seek donations from organisations that would request a tax deductible receipt.</p> <p>Apart from the registering process, maintenance of the DGR status requires additional book keeping and annual reporting to authorities.</p> <p>The Committee has sought external advice on this matter which concluded :</p> <ul style="list-style-type: none"> • For the effort involved there is currently no advantage to BMS having DGR status. • If circumstances change nothing preventing us applying in the future. <p>After discussion it was proposed that BMS not pursue DGR status at this time. Moved by KP. Seconded by JK.</p> <p>4. Shed Reopening –</p> <ul style="list-style-type: none"> • Shed COVID Plan <p>Recent discussion with BCC indicates low chance of Shed re-opening prior to Xmas. But should situation change (ie restrictions relaxed), to ensure quickest response, it is proposed that BMS ‘Facilities COVID-19 Safety Plan’ be prepared in anticipation.</p> <p>Moved by KP. Seconded by JK.</p> <p>a. Shed Safety and Tools Refresher session(s). The COVID-19 Safety Plan will require all attending members to attend a COVID 19 Safety session, to understand the protocols to be followed, prior to first entry. With</p>	<p>Motion Carried.</p> <p>Action Secretary.</p> <p>Motion Carried.</p>
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BAYSIDE MEN'S SHED GROUP Inc

MINUTES OF COMMITTEE MEETING

6 October 2020 by ZOOM

New Business (cont.):	<p>the long break since last attendance at Shed, the Committee agreed that members should also attend a Tools Safety refresher session before commencing any work in Shed. Proposed that the two refreshers to be held consecutive on day.</p> <p>Moved by KP. Seconded by JK.</p> <p>There was no other New Business.</p>	<p>Action Secretary and CR.</p> <p>Motion Carried.</p>
Next Meeting:	<p>The next Committee meeting will be Tuesday 3 November 2020. Primary item of business is review of Auditor Report of BMS Financials prior to AGM.</p> <p>Tentative date for AGM is Tuesday 24 November - subject to COVID-19 regulations allowing public meeting of sufficient size.</p>	<p>Action Secretary</p> <p>Action Secretary</p>
Meeting Closed.		

BAYSIDE MEN'S SHED GROUP Inc
MINUTES OF COMMITTEE MEETING
6 October 2020 by ZOOM

*ATTACHMENTS
FOLLOW.....*

BAYSIDE MEN'S SHED GROUP Inc

MINUTES OF COMMITTEE MEETING

1 September 2020 by ZOOM

Subject	Discussion	Action
Present	<div style="display: flex; justify-content: space-between;"> <div> John McMahon (JMcM) – <i>President</i> David Hill (DH) – <i>Secretary</i> Alan Holliday (AH) Ian Crothers (IC) John Knight (JK) </div> <div> Charlie Rosa (CR) Richard Payne (RP) Paul Crompton (PC) </div> <div> John McCarthy (JMcC) – <i>Vice President</i> Kelvin Power (KP) – <i>Treasurer</i> Don McDonald (DMcD) David Wells (DW) </div> </div>	Noted
Apologies	John Parkinson (JP)	Noted
	Meeting commenced with summary of meeting protocols to be observed using ZOOM.	
Assignment of Chair	The Vice President JMcC took the Chair for the meeting.	Noted
Minutes of Previous Meeting	<p>The Minutes of the Previous Meeting which had been issues to Committee prior to meeting was tabled "As-Read". There were no matters arising.</p> <p>It was proposed that the minutes were a true and correct record of the proceedings of the previous meeting. Mover: AH Seconded by KP.</p>	<p>See attached.</p> <p>Motion Carried</p>

BAYSIDE MEN'S SHED GROUP Inc

MINUTES OF COMMITTEE MEETING

1 September 2020 by ZOOM

Finance Sub-Committee	The Finance Sub-Committee Report by KP which had been issued to Committee prior to meeting was tabled "As-Read" . With Shed closed Treasurer advised there had been no material change to financial situation since last Committee meeting. There were no matters arising. It was proposed that the report be accepted. Moved by RP. Seconded by DW	See attached. Noted Motion Carried
Facilities Sub-Committee	The Facilities Sub-Committee Report by JK which had been issued to Committee prior to meeting was tabled "As-Read" . No Matters were arising. It was proposed that the report be accepted. Moved by PC. Seconded by JK.	See Attached Motion Carried
Equipment Sub-Committee	The Equipment Sub-Committee Report by CR which had been issued to Committee prior to meeting was tabled "As-Read" . CR gave brief overview of panel saw. No Matters were arising. It was proposed that the report be accepted. Moved by IC. Seconded by RP.	See Attached Motion Carried
Projects Sub-Committee	The Projects Sub-Committee Report by DW which had been issued to Committee prior to meeting was tabled "As-Read" . Any new potential projects to be brought to attention of DW No Matters were arising. It was proposed that the report be accepted. Moved by DMG. Seconded by DW.	See Attached Motion Carried
Social Sub-Committee	The Social Sub-Committee Report by RP which had been issued to Committee prior to meeting was tabled "As-Read" . No Matters were arising. It was proposed that the report be accepted. Moved by AH. Seconded by IC.	See Attached Motion Carried

BAYSIDE MEN'S SHED GROUP Inc

1 September 2020 by ZOOM

New Business:	<p>1. Shed Xmas Lunch: COVID-19 restrictions may prevent our usual BMS Xmas Lunch arrangements. The situation should become clearer next week, after VIC Government releases its plans for roll-back of restrictions. The Committee requested JMcM and DMcD to investigate what options are available and commence making arrangements if/as appropriate. An update to be provided at next Committee Meeting.</p> <p>2. Proposed Expansion of Shed Facilities: Bayside City Council has advised that BMS can have sole use of the building immediately behind our current 36 Bonanza Rd building. The "new" building (76 Wells Rd) is being provided as substitute for the proposed "Quiet Room" alterations to our current building. DH summarised the recent discussions between BCC and JMcM / DH. The Committee decided it was critical that BMS had a strategy plan covering -</p> <ul style="list-style-type: none"> • Expansion of Shed activities • building/facilities modifications required to support expanded activities <p>The Committee requested JMcC to assemble and lead a small team to prepare a draft plan for consideration by Committee. An update to be provided at next Committee Meeting.</p> <p>3. 2020 Annual General Meeting arrangements: Committee noted that COVID-19 restriction may impact our AGM scheduled for Tuesday 10 November. Secretary to keep abreast of changing situation and options.</p>	<p>Action JMcM</p> <p>Action JMcC</p> <p>Action Secretary</p>
Next Meeting:	The next Committee meeting will be on Tuesday 6 October 2020 at 0930.	Action Secretary
Meeting Closed.		

Wells Rd Items for consideration.

Draft plan for council:

(1) Proposed activity to be held at Wells Rd

- All quiet activities
- All meetings
- All social events (BBQ etc)
- All meal and tea breaks
- All guest speaker presentations
- All inductions prior to hands on sessions.

(2) Desired building modifications.

- Rear door access – with air lock
- Additional furniture (possibly use council excess)
- Pathway between Wells Rd back door and Bonanza Rd back door.
- Develop a wish list for submission.

(3) Redistribution of equipment and functions

- No woodwork will be carried out in Wells Rd premises
- Office and Kitchen will be relocated to Wells Rd
- Meeting chairs, tables and chairs will be relocated to Wells Rd
- Permanently set up A/V equipment

(4) Operational Considerations

- Will there be a need for 2 shed session leaders?
- As there should only be 1 sign in register, will it be located.
- Should we change our address?
- Street signage. (Similar to Dendy St.,)
- First Aid facilities. Existing First Aid room remains at Bonanza Rd?

(5) Possible activities that could be available as a result of the Wells Rd addition

- Day drop in centre (Lounge chairs, TV etc Reading material (Daily Papers)
- Computer - Shared
- Men's Health (Monthly sessions)
- Other Men's shed visits
- Bayside Seniors Week event
- Community interest sessions – (Centrelink, NDIS, NBN, Digital Library)
- First aid training.
- Available to other sheds Dendy St etc.

Potential Impact of COVID-19 on 2020 BMS AGM

The current COVID-19 restrictions prevent BMS holding our AGM early November in its usual format, in our Shed, followed by traditional BBQ get-together.

The state government rules (published as "COVID-19 Roadmap for Reopening"), put various limits on public gatherings (such as our AGM).

Under current SECOND STEP (Sunday 27 Sept.) no public meetings are allowed. Potentially, assuming new infection rates achieve targets -

- THIRD STEP (23 Oct.) public meetings up to 10x people are allowed.
- LAST STEP (Mid Nov.) public meetings up to 50x people are allowed

These Public Meetings must be held OUTSIDE with SOCIAL DISTANCING and FACE MASKS.

It appears the following options are available to us:

1. Hold AGM using remote tele meeting technology (eg ZOOM).
2. Apply to CAV for postponement of AGM.
3. Hold AGM outside (complying with all the rules) very late Nov.

Option 1 : Virtual AGM:

I participated in a seminar on the holding of "virtual" AGM by Not-for-Profit-Organisations. A number of issues were discussed which in effect may disenfranchise members from the AGM process.

The issues were all about the complications of technology:

- not having any technology.
- not have the required level of technology (bandwidth, computer, etc).
- not having the virtual meeting software.
- not being able to use the software to interact with meeting - especially voting.

To overcome these issues the recommendation were:

- everything (all materials including voting) to be used in the virtual AGM is pre written and posted out to all members a minimum of 1x week prior.
- the virtual AGM is held carefully following the pre-published material.
- voting is finalised (say 7x days later) when postal votes are deemed to have arrived and counted with those received during the virtual AGM.

A long process, all possible, but a lot of work.

Option 2 : Postpone AGM till early 2021:

With the current COVID-19 situation, CAV have set up a process for organisations to apply for up to 3 month postponement of AGM.

AMSA / VMSA have been actively supporting AGM postponement due to concern that members are a COVID-19 high risk group.

It is reasonably straight forward to apply to CAV for the postponement.

Possibly the simplest thing to do.

Potential Impact of COVID-19 on 2020 BMS AGM

Option 3 : Postpone AGM till late November:

Hopefully by late November, groups of up to 50x people will be allowed to meet outdoors with social distancing, masks, etc.

My further hope is that by that time BCC will have allowed us access to the Shed again. (And of course our Shed COVID-19 Plan will be in place / approved by BCC!). But this is not absolutely essential.

We could hold the AGM in the outside area at rear of Shed between the two buildings. Alternatively, we could use the adjacent park, but not sure if we need a BCC permit.

Normal attendance at BMS AGM is around the 40-50x mark. It's possible we may get a lower number because guys don't want to take the risk – but on other hand we might get higher number because guys are stir crazy.

We can address this by explaining to members we have number limitations and asking for RSVP to the AGM Invitation to secure a seat.

If we get over subscribed maybe we have to cancel.

Seems pretty do-able, be nice to give the guys a chance to get together - and maybe the “post AGM BBQ” could be “a bit special” to replace the Xmas Lunch.

BTW: I have changed the Shed web calendar to show the AGM as “24 Nov.TBA”.

Recommendations:

My recommendations are:

- try for Option # 3.
- fall back is Option #2 (which can be applied for up till end of November).

David Hill

Cash Disbursements Journal

1/02/2020 To 11/06/2020

ID No.	Account No.	Account Name	Debit	Credit	Job No.
CD	10/02/2020	Payne, richRD			
797	1-1111	General Cheque Account		\$69.26	
797	6-1020	Refreshments	\$69.26		
CD	10/02/2020	Power, Kelvin			
798	1-1111	General Cheque Account		\$100.13	
798	6-1020	Refreshments	\$100.13		
CD	11/02/2020	Park Road Timber and Hardware 21 Park Road Cheltenham VIC 3192			
799	1-1111	General Cheque Account		\$135.00	
799	6-1090	Materials	\$135.00		2001
CD	13/02/2020	Knight, John			
800	1-1111	General Cheque Account		\$45.00	
800	6-1005	Machinery and Tools Repairs	\$45.00		
CD	19/02/2020	Rone Machine Services Factory 4 45 to 47 Sinclair Rd Dandenong 3175 Dandenong VIC 3175 Australia			
801	1-1111	General Cheque Account		\$267.09	
801	6-1005	Machinery and Tools Repairs	\$267.09		
CD	19/02/2020	McDonald, Don			
802	1-1111	General Cheque Account		\$241.42	
802	6-1090	Materials	\$241.42		1999
CD	20/02/2020	Park Road Timber and Hardware 21 Park Road Cheltenham VIC 3192			
803	1-1111	General Cheque Account		\$69.41	
803	6-1090	Materials	\$69.41		1999
CD	26/02/2020	Alligator Glass 249 Bay Rd Cheltenham VIC 3192 Australia			
804	1-1111	General Cheque Account		\$125.00	
804	6-1090	Materials	\$125.00		2001
CD	3/03/2020	Bakes, Geoff			
805	1-1111	General Cheque Account		\$80.76	
805	6-1090	Materials	\$80.76		1981
CD	4/03/2020	Crompton, Paul			
806	1-1111	General Cheque Account		\$94.50	
806	6-1090	Materials	\$94.50		1984
CD	5/03/2020	McDonald, Don			
807	1-1111	General Cheque Account		\$138.50	
807	6-1090	Materials	\$138.50		1999
CD	7/03/2020	Australian Men's Shed Associat			
808	1-1111	General Cheque Account		\$1,645.00	
808	6-1040	Insurance	\$1,645.00		
CD	12/03/2020	Payne, richRD			
809	1-1111	General Cheque Account		\$114.69	
809	6-1020	Refreshments	\$114.69		
CD	12/03/2020	Acc Saw Service 233 Governors Road Braeside VIC			
810	1-1111	General Cheque Account		\$267.48	
810	6-1005	Machinery and Tools Repairs	\$267.48		
CD	20/04/2020	Plate Alloy Australia Pty Ltd 157 Herald Street Cheltenham VIC 3192			
811	1-1111	General Cheque Account		\$352.00	
811	6-1090	Materials	\$352.00		1984
CD	10/04/2020	Park Road Timber and Hardware 21 Park Road Cheltenham VIC 3192			
812	1-1111	General Cheque Account		\$44.68	
812	6-1090	Materials	\$44.68		2001
Grand Total:			\$3,789.92	\$3,789.92	

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[illegible]

27/7/20

MF

FACILITIES SUB COMMITTEE

Minutes of meeting held on Zoom 15 September 2020.

Host: John McCarthy

Present.

John McCarthy

David Wells

Richard Payne

David Hill

John Knight

Meeting was called by John McCarthy to follow up on a request from Council (Community Services) to identify what changes might be effected at both Bonanza Rd and Wells Rd following hand over of Wells Rd to **the Bayside Men's Shed Group. Whilst it is Council's intention not to spend money on Bonanza Rd,** there is a modest budget item to allow for any changes at Wells Rd to make the situation suitable for our needs.

Matters Raised

- Move furniture and Audio/visual equipment and screen to Wells Rd and reactivate.
- Move the BOC to Wells Rd
- Morning/afternoon tea to be taken in Wells Rd. Bonanza Rd will need to be locked for the duration.
- The Administration section is to move to Wells Rd. Provision will need to be made for The President, Secretary, Treasurer and space for sharing (say) by 2 Facilitators of Sub Committees, and their records generally.
- Attention may be needed to bring the double rear doors into effective use. Ideally, **an "air lock" could be** considered to control the internal environment and the escape of noise, which may annoy the neighbours.
- Ensure there is an adequate area to act as a kitchen and sufficient equipment is provided. Refrigerator, etc.
- Examine Lease documents from Council covering both Bonanza and Wells Rds.

- There is an issue with WIPProgress being left on the top surface of workstations at the close of business sessions. Perhaps the vacated Admin area could be filled with shelving and pressure applied to members to utilise this facility for their WIP.
- Lunch on Thursday to continue at Wells Rd. Use of BBQ and Kitchen (see above).
- Greater use of the A/V system. Induction of new members, Health of members, etc.
- Ask David Wells if he will draw up a plan of Wells Rd.
- If there is surplus area within Wells Rd it may be possible to have other activities for members, e.g. Pottery, Art etc., that would fit in to the "Quiet" room environment.
- **We should get Brighton Men's Shed involved, where appropriate.**

BAYSIDE MEN'S SHED GROUP Inc

CURRENT PROJECTS SUB-COMMITTEE REPORT

23 September 2020

Project Activity :

Proj #:	Name / Client:	Leader:	Discussion :	Status:
?				
	Margaret Fitzherbert Sandy Street Art Project	TBA once project accepted	Previous costing to be checked and construction can only commence when shed reopens	Margaret Fitzherbert to be contacted with information
	Emily Daniel -Parkdale	TBA once project accepted	Request for a Street library using stock materials, some cost for perspex door?	To be assessed once Shed opens
	Brighton City Council	TBA once project accepted	Request from council for 20 chairs for refurb. Chairs need to be assessed and proposal put forward	To be assessed once Shed opens
	Bat Nesting Boxes / FONW	Mike Love	3x assembly done. Awaiting pickup	To be ongoing
TBA	Cardboard Sleigh	TBA once project accepted	To be copied in ply, small project. To be constructed once Shed opens	In queue
1982	Memory Boxes / Freemasons Aged Care	Richard Payne	Awaiting 4 kits	In progress
2001	Free Food Cupboard / Rotary Monash	John Knight	Project completed awaiting to be collected when appropriate, with account attached.	Completed
1984	Sand Pit Boat / XXX kindergarten?	Paul Crompton	All materials painted, awaiting assembly	Completed
2004	Beaumaris Street Library / ?	Paul Crompton	Design / budget completed Paul to discuss with client if happy with costing	In queue
	Lectern / St Joseph's Black Rock	TBA once project accepted	Lectern on hold at this stage for design to be reviewed as costing excessive	potential
	Seniors Exercise Equipment / Sandy Life Activities Club	? TBA ?	3x rocker balance boards with flexible set up. Awaiting client discussion.	potential
	Sugar Glider Nest Boxes / GW	Mike Love	12x boxes. In discussion with client	To start after discussions
	Sensory Space / Sandy Children's Clinic	? TBA ?	Kids outdoor bench and discovery area. In discussion with client	potential